



Board of Aldermen Request for Action

MEETING DATE: 10/1/2024

DEPARTMENT: Administration

AGENDA ITEM: Appointments to the Planning and Zoning Commission

REQUESTED BOARD ACTION:

A roll call vote will be needed for the nomination.

SUMMARY:

Reappointment of Rob Scarborough to Planning and Zoning Commission and appointment of a new citizen member to replace Deb Dotson. The Mayor will make the nomination and the Board will vote.

As recommended by the P & Z interview team, the Mayor will make the nomination of John Wallace as Commissioner to the Planning and Zoning Commission. Mr. Wallace will be replacing Deb Dotson. Rob Scarborough is currently a member of the planning commission. Both the appointment and reappointment are for full terms to expire in October of 2028.

PREVIOUS ACTION:

Deb Dotson was appointed in May of 2018 to complete the term of Greg Vincent and reappointed in 2020. Rob was originally appointed in August of 2021 to replace Connor Samenus who moved.

POLICY ISSUE:

N/A

FINANCIAL CONSIDERATIONS:

N/A

ATTACHMENTS:

- ☐ Ordinance
- ☐ Resolution
- ☐ Staff Report
- ☒ Other: Resumes

- ☐ Contract
- ☐ Plans
- ☐ Minutes

Rob Scarborough
603 Quincy Blvd
Smithville, MO 64089

Objective:

To secure a seat on the Planning and Zoning Committee

Experience:

2014-Present - Account Manager for Rensenhouse Electric Supply

- Strategically grow revenue and gross profits for my assigned accounts, which include Ford, GM, Unilever, and Lake City Army Ammunition Plant

2014-Present - Real Estate Investor

- Responsible for buying, rehabilitating, and selling dozens of properties in and around Kansas City. I now specialize in short term rentals in both the greater Kansas City area and Hannibal, MO

2010-2014 - Account Manager for MWE, Inc (now Convergence, Inc)

- Responsible for calling on electrical distributors, end users, engineers and contractors representing 30+ manufacturers in the electrical industry

Skills:

- | | | |
|------------------------|-----------------------|-------------------------|
| - Sales | - Conflict Resolution | - Solution Selling |
| - Sales Planning | - Product Marketing | - Customer Satisfaction |
| - Listening/Observing | - Negotiation | - Team Building |
| - Business Development | - Project Management | - Sales Process |

Education:

Columbia College

Class of 2000 - Bachelor of Arts in Business Administration

References:

Scott McKenzie 816-589-6268

Joe Freudenthal 816-617-2112

Greg Vincent 816-289-7493

High Volume Retail / Operations Manager

***20+ years Combined Retail Store and Diesel / Automotive light mechanical
with over \$70 Million in Revenues / High Growth & Established Companies / Start-up Ventures***

Participative management professional; results oriented. Dedicated and passionate about providing excellent customer service and exceeding organizational goals. Proven ability to increase profit through strategic planning, increased sales and effective project management. Expert at selling needed items to both Automotive Customers and Truckers and training others to do the same.

Core professional competencies include:

- ◆ Diesel Repair Shop Management
- ◆ Automotive Field Support
- ◆ Multi-Million Dollar P&L Management
- ◆ Sales, Product and Market Analysis
- ◆ Vendor Sourcing and Negotiating
- ◆ Budget Development and Implementation
- ◆ Sales Building
- ◆ Cost Reduction Strategies
- ◆ Proficiency in Microsoft Office programs, especially Outlook and Excel

Experience

Field Operations Support Specialist

July 2023 – Present

Ford – MSX International

Meet with dealer principals to identify strategies to increase tire and commodities sales and profits. Assist with maintaining relationships and driving growth opportunities. Train technicians, advisors and managers.

General Travel Center Manager

January 2021 – July 2023

Pilot Corporation – Kearney, MO

Complete responsibility for 35-70 million in annual sales. Manage all aspects of daily operations. Train management and store personnel; Inventory controls, Ordering, Labor scheduling; All aspects of maintenance; Ensure all merchandising plans are implemented on monthly basis.

General Travel Center / Speedco Manager

September 2013 – January 2021

Love's Travel Stops and Country Stores -St Joseph MO; Ottawa KS; Williston ND; Harrisonville MO

Complete responsibility for 35-70 million in annual sales. Manage all aspects of daily operations including a 24-hour Restaurant(s) and 24-hour full-service Tire Shop; Train management and store personnel; Inventory controls, Ordering, Labor scheduling; All aspects of maintenance; Ensure all merchandising plans are implemented on monthly basis.

Franchise Business Manager/Operations Manager

KFC (YUM Brands) Corporation, Inc. – Seattle, Sacramento, Idaho, San Diego, Kansas City, Buffalo, Toledo

Complete financial and managerial responsibility for numerous KFC markets. Supervised the success and development of restaurant managers, KFC Franchisees, and over 300 restaurants. Coordinated site selection, construction, contract negotiations, and staff development efforts for the opening of stores in the NY and OH area. Directed new product roll-outs and concepts including delivery and multi-brand; sales building, training, staffing, marketing, remodels of current facilities, new builds, as well as compliance with all policies and procedures.

Key Achievements

- Opened three new store locations for Love's Travel Stops, recruited and trained all staff for Retail and Service Centers (Speedco), hired all vendors.
- Successfully ran **the highest volume** Retail and Tire Store in the country.
- Top Performer with KFC Corporate, with over 30 top performing RGM's, including the Region's Best of the Best.
- KFC Corporate Winner of six STAR Performer Awards, two Jack of Diamond Awards, three Slugger Awards, Region P.E.T.E. Award, Titan Award, Wright Way Award, Leadership Award and Changing the Game Award

Education / Development

Edmonds Community College – Lynnwood, WA

Managerial Accounting

AMA Seminar: One Minute Manager

AMA Seminar: Seven Habits of Highly Effective People